



System Selection / RFP Development

Selection of the correct vendor to provide solutions and services is one of the most daunting tasks a health system can undertake, given the unintended costs and disruption an improper choice can create. MMY Consulting has a proven, end-to-end, process-driven methodology that ensures you make the proper selection based upon your criteria with all the known facts available.

Capabilities

MMY Consulting System Selection / RFP Development Services are comprehensive from beginning to end. Specifically, our offering includes:

- Trustee, Medical Staff, and Executive team education
- Functional Requirements across the broad spectrum of stakeholders
- "Real Life" Scenario creation for vendor functionality
- Assessment of vendors and their long-term viability
- Coordination of demonstrations and site visits
- Monthly Checkpoint meetings to ensure the project schedule remains intact
- Total Cost of Ownership Reporting and Contract Negotiations
- Validation of installation "roadmap" including staffing requirements, existing contract end-dates, data archiving strategies, and system decommissioning schedules

Benefits

Whether an enterprise selection or a one-off specialized application making the right choice will have a lasting impact on the organization. Using an outside consulting firm allows you to take advantage of our industry knowledge while applying our best practice tools to the engagement.

We've Done IT Before

MMY Consulting, through our rigorous process-driven, and collaborative approach gives you the greatest opportunity to select a solution that meets your stated requirements. We ensure the chosen approach aligns to your organizational strategy and vision for the future, disruption to your organization is minimal, and provides the safety and comfort of knowing you exceeded due-diligence examination for a solution that will be in place for many years.

Why Choose MMY Consulting?

Complete Engagement Solution

MMY fully supports our customers' projects from inception to completion and closure

Best Practice Driven

Our proven methodologies are built around best practices, and our templates and tools are designed to support technical and business goals

Strategic Direction

Our knowledgeable experts address and drive solutions to complex, difficult challenges occurring within healthcare and enterprise environments

Experience and Commitment

Our team of associates have experience in multiple industries and with a variety of clients, we drive success as your partner and work with you to bring successful results



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